

<b>2003 Year-End Housing Trends Broken Down by Board</b>						
	<b>Median Price</b>			<b>Sales</b>		
<b>Board:</b>	<b>2003</b>	<b>2002</b>	<b>% Change</b>	<b>2003</b>	<b>2002</b>	<b>% Change</b>
Ames	\$128,850	\$148,500	-13.0%	737	473	56.0%
Benton County	\$59,700	\$69,500	-14.0%	33	73	-55.0%
Bluegrass	\$79,200	\$59,000	34.0%	140	137	2.0%
Boone	\$78,750	\$78,750	0.0%	194	253	-23.0%
Burlington	\$69,500	\$69,900	-0.5%	500	478	5.0%
Carroll	\$89,125	\$89,000	0.1%	126	143	-12.0%
Cedar Rapids	\$119,000	\$116,000	3.0%	4101	3620	13.0%
Cedar Valley	\$67,800	\$59,750	13.0%	153	195	-22.0%
Clear Lake	\$89,200	\$89,500	-0.3%	215	183	17.0%
Clinton	\$78,300	\$78,250	0.6%	566	497	14.0%
Cherokee	\$78,150	\$68,750	14.0%	31	112	-72.0%
Davenport, Greater	\$115,000	\$109,000	6.0%	2679	2379	13.0%
Des Moines	\$129,300	\$129,300	0.0%	10052	8700	16.0%
Dubuque	\$108,450	\$98,250	10.0%	1045	1030	1.5%
Fremont-Page	\$59,825	N/A	100.0%	57	N/A	100.0%
Ft. Madison	\$68,850	\$68,500	0.5%	179	122	47.0%
Humboldt	\$59,375	N/A	100.0%	30	N/A	100.0%
Iowa City Area	\$148,275	\$128,500	15.0%	2332	2021	15.0%
Iowa Great Lakes	\$99,900	\$99,750	0.2%	674	559	21.0%
Keokuk	\$68,500	\$49,000	40.0%	157	121	30.0%
Maquoketa	\$69,600	\$78,000	-11.0%	119	114	4.0%
Marion County	\$78,350	\$87,750	-11.0%	183	135	36.0%
Marshalltown	\$78,700	\$79,000	-0.3%	585	588	-0.5%
Mason City, Greater	\$78,850	\$78,750	0.1%	575	588	-0.2%
Montgomery	\$69,650	\$59,500	17.0%	122	89	37.0%
Mt. Pleasant	\$78,800	\$79,000	-0.3%	154	127	21.0%
Muscatine	\$99,150	\$89,800	10.0%	469	447	5.0%
Newton	\$89,250	\$89,250	0.0%	346	313	11.0%
North Central	\$58,700	\$68,500	-14.0%	203	122	66.0%
Northeast	\$79,100	\$59,250	34.0%	40	39	3.0%
Oskaloosa	\$77,975	\$78,250	-0.4%	217	220	-1.0%
Ottumwa	\$59,675	\$59,500	0.3%	420	441	-5.0%
Plymouth County	\$89,500	\$88,750	0.8%	157	137	15.0%
Poweshiek County	\$79,275	\$89,500	-11.0%	177	181	-0.2%
Raccoon Valley	\$88,325	N/A	100.0%	90	N/A	100.0%
Rathburn Area	\$57,925	\$49,000	18.0%	46	29	59.0%
Sioux City, Greater	\$89,200	\$88,750	5.0%	1,891	1,812	4.0%
Southwest Iowa	\$99,250	\$98,750	0.5%	1439	1299	11.0%
Storm Lake	\$68,875	\$69,750	-1.0%	167	141	18.0%
Tama	\$67,850	\$78,500	-14.0%	44	34	29.0%
Washington	\$98,875	\$79,000	25.0%	112	70	60.0%
Waterloo-Cedar Falls	\$88,825	\$89,500	-0.7%	2292	2065	11.0%
Western Iowa	\$78,375	\$67,750	16.0%	272	249	9.0%
Statewide Totals	\$108,900	\$108,800	0.1%	34125	26722	28.0%