



DENTAL VISION INSURANCE

INSURANCE OPTIONS
DESIGNED SPECIFICALLY FOR
IOWA ASSOCIATION OF
REALTORS MEMBERS



ASSOCIATIONS MARKETING GROUP INC

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PROVIDED BY





Dental care is smart health care.

Preventive dental care helps protect your smile, can provide early detection of more than 120 diseases¹ and can offer long-term savings. Delta Dental offers you and your family a choice when it comes to your dental care. Your employer has made it easy for you to get the dental coverage you need by providing convenient, pre-tax premium deductions from your paycheck.

Select your coverage.

Delta Dental's plans give you the flexibility to get the coverage you need and use.

- **Preventive** – Basic plan; covers preventive services and cavity repair.
- **Preferred** – Covers preventive, restorative and major services with an annual benefit maximum of \$1,000.
- **Platinum** – Richest benefits; covers preventive, restorative and major services with an annual benefit maximum of \$2,000.

The chart on the right shows how much you would pay for certain dental services when you see a Delta Dental PPO or Premier dentist.

	Preventive	Preferred	Platinum
Annual Benefit Maximum per person	No limit	\$1,000	\$2,000
Deductible per person	\$50	\$50-150	\$25-100
Diagnostic and Preventive (exams, cleanings, X-rays)	20-30%*	0%	0-20%
Routine & Restorative Services (cavity repair, extractions)	50%**	50%	20-40%
Major Services (root canal, bridges, crowns)	Not covered	50%	50%
Monthly Premium	\$	\$\$	\$\$\$

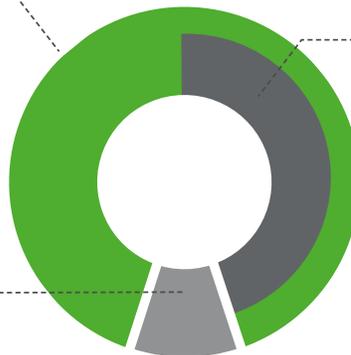
*Diagnostic and preventive services apply to deductible for the Preventive plan.
 **Oral surgery and extractions are not covered under the Preventive plan.

Choose your dentist and your savings.

These plans are based on Delta Dental's PPO plus Premier network. You can see any dentist you wish, but will have greater cost savings by seeing a Delta Dental PPOSM or Delta Dental Premier[®] dentist.

DELTA DENTAL PREMIER[®] DENTISTS

Includes over 90 percent of Iowa dentists², with **lower** out-of-pocket costs and reduced benefits.



DELTA DENTAL PPOSM DENTISTS

Includes over 40 percent of Iowa dentists², with the **lowest** out-of-pocket costs and best benefits.

OUT-OF-NETWORK DENTISTS

Allows you to see an out-of-network dentist at higher costs and with reduced benefits.



¹ Journal of the American Dental Association, Vol 134, No suppl_1, 41S-48S, 2003.
² NetMinder, 2018.

Preventive Plan	Delta Dental PPO SM Dentist	Delta Dental Premier [®] Dentist	Out-of-Network Dentist
Deductible per person per calendar year	\$50	\$50	\$75
Diagnostic and Preventive Care (exams, cleanings, X-rays)	20%	30%	50%
Routine and Restorative Services (fillings, cavity repair)	50%**	50%**	70%**
Posterior Composites (tooth-colored filling on back teeth)	50%	50%	70%
Endodontics and Periodontics (root canals, gum and bone disease, crowns, dentures, bridges)	Not covered	Not covered	Not covered
Implants	Not covered	Not covered	Not covered
Annual Benefit Maximum per person per calendar year	Unlimited		

Monthly Premium:  **Single: \$13.70**  **Two-Person: \$26.32**  **Family: \$53.58**

Preferred Plan	Delta Dental PPO SM Dentist	Delta Dental Premier [®] Dentist	Out-of-Network Dentist
Deductible per person per calendar year	\$50*	\$150*	\$225
Diagnostic and Preventive Care (exams, cleanings, X-rays)	0%	0%	50%
Routine and Restorative Services (fillings, tooth extractions, oral surgery)	50%	50%	70%
Posterior Composites (tooth-colored filling on back teeth)	60%	60%	70%
Endodontics (root canals)	50%	50%	70%
Periodontics (gum and bone disease, crowns, dentures, bridges)	50%	50%	70%
Implants	60%	60%	70%
Annual Benefit Maximum per person per calendar year	\$1,000		

Monthly Premium:  **Single: \$26.64**  **Two-Person: \$51.18**  **Family: \$95.22**

Platinum Plan	Delta Dental PPO SM Dentist	Delta Dental Premier [®] Dentist	Out-of-Network Dentist
Deductible per person per calendar year	\$25*	\$100*	\$175
Diagnostic and Preventive Care (exams, cleanings, X-rays)	0%	20%	40%
Routine and Restorative Services (fillings, tooth extractions, oral surgery)	20%	40%	60%
Posterior Composites (tooth-colored filling on back teeth)	50%	60%	70%
Endodontics (root canals)	50%	50%	60%
Periodontics (gum and bone disease, crowns, dentures, bridges)	50%	50%	60%
Implants	60%	60%	70%
Annual Benefit Maximum per person per calendar year	\$2,000		

Monthly Premium:  **Single: \$33.98**  **Two-Person: \$65.56**  **Family: \$122.22**

** There is a 24 month waiting period to re-enroll if coverage is dropped.

*Deductible is waived for diagnostic and preventive services.

**Extractions and oral surgery are not covered under the Preventive Plan.

Rates effective June, 1 2021 through May 31, 2022

Percentages shown are what the patient pays. For example, if the patient's coinsurance is 20%, Delta Dental pays 80%.

Annual open enrollment allowed. No late entrants permitted, unless there is a qualifying event.

Not a full description of benefits. Please see your benefit certificate for complete coverage details.

DeltaVision®

Broad network.
Flexible solutions.
The easy choice.

For companies with up to 500 employees



Why offer vision coverage?

Healthy employees are happy, productive employees — and vision care is an essential part of health and wellness. A vision exam can detect everything from eyestrain to diabetes to high blood pressure¹. In addition, **2/3 of employees would trade a vacation day for vision coverage²**. Offering vision coverage as part of your benefits package is a great way to recruit and retain staff.

The need for vision care is easy to see:

- **75%** of adults use some form of vision correction³
- **10 million children** suffer from undetected vision problems⁴
- The average American adult spends **11 of 18 waking hours** looking at a screen⁵

PROPER EYE CARE
DELIVERS
\$7,800
— IN ADDED —
PRODUCTIVITY
PER EMPLOYEE⁶

DeltaVision® has you covered.

DeltaVision supports your business with vision care programs designed to deliver long-term value and satisfied employees. Management of your program is simple with the full support of our highly experienced team, along with access to our secure online tools and resources. Add in Iowa's most diverse network of independent and retail providers, and you can see how **DeltaVision makes eyecare coverage easy.**

- **Locally:** offered by Delta Dental of Iowa since 2009
- Covers more than **800 small and large group customers** in Iowa
- **Nationally:** largest network in the U.S. — with more than 40 million covered members and 74,000 providers
- Offers a **diverse network**, with a choice of independent and retail providers
- Provides **additional benefits** for certain medical conditions
- Includes a **variety of plans**, each available on a voluntary or contributory basis
- Provides **hearing discounts** on exams and hearing aids as well as free batteries for two years
- Allows members to access dental and vision benefits in one place with **Delta Dental Member Connection**

SUMMARY OF COVERED SERVICES AND BENEFITS

\$150 Frame Allowance / \$25 Lens Copay / Fit and Follow-Up - Insight Network

Benefit Frequency		
Contact Lenses or Lens	Once every calendar year.	
Exam	Once every calendar year.	
Frame	Once every two calendar years.	
Vision Care Services	In-Network Member Cost	Out-of-Network Reimbursement
Exam		
Exam	\$10 Copay	Up to \$35
Dilation	\$0	N/A
Eye Exam Refraction	\$0	N/A
Lens		
Single Vision	\$25 Copay	Up to \$25
Bi-focal	\$25 Copay	Up to \$40
Tri-focal	\$25 Copay	Up to \$55
Standard Progressive Lens	\$90 Copay	Up to \$40
Premium Progressive Lens	Premium Progressive as follows:	Up to \$40
Tier 1	\$110	
Tier 2	\$120	
Tier3	\$135	
Tier 4	80% of Charge less \$120, plus \$90 Copay	
Lenticular	\$25 Copay	Up to \$55
Other Lens Type	80% of Charge	N/A
Frame		
Frame	80% of Balance over \$150	Up to \$75
Lens Options		
Standard Polycarbonate	\$40 Copay	N/A
Standard Plastic Scratch Coating	\$15 Copay	N/A
Tint	\$15 Copay	N/A
UV Treatment	\$15 Copay	N/A
Standard Anti-reflective (a/r) Coating	\$45 Copay	N/A
Premium Anti-reflective (a/r) Coating	Premium Anti-reflective Coating as follows:	N/A
Tier 1	\$57	N/A
Tier 2	\$68	N/A
Tier 3	80% of Retail	N/A
Photochromatic/Transitions	\$75	N/A
Other Lens Options	80% of Charge	N/A
Contact Lenses		
Contact Lens — Conventional	85% of Balance over \$150	Up to \$120
Contact Lens — Disposable	Balance over \$150	Up to \$120
Standard Fit And Follow Up Exam	\$0 Copay	Up to \$40
Premium Fit And Follow Up Exam	\$0 Copay, 10% off retail price then apply \$55 allowance	Up to \$40
Medically Necessary Contacts	\$0	Up to \$200
Non-Scheduled Items		
Doctor Misc. Materials	80% of Charge	N/A
LASIK or PRK Vision Correction		
	85% of Retail Price or 95% of Promotional Price	N/A

Single **\$8.68**

Employee / Spouse **\$15.62**

Employee / Child(ren) **\$17.56**

Family **\$22.88**

(Completed by Employer)

Group Number _____ Effective Date ____/____/____ Department/EE Number _____

1 POLICYHOLDER INFORMATION

Name (First, Middle Initial, Last) _____ Social Security Number _____

Mailing Address _____ City _____ State _____ Zip _____ Status Single Married Other (specify) _____ IAR License Date ____/____/____

Telephone (____) _____ Home Cell Phone _____ Email Address _____ I agree to receive information via email messages.*

Employer Name Iowa Association of Realtors Employer Location West Des Moines, IA

Dental Product Choice:

Preventive Preferred Platinum

Vision Product Choice:

Employee EE/Child(ren) EE/Spouse Family

2 ELIGIBLE MEMBERS ELECTING COVERAGE

List self & eligible members to be covered			Social Security Number	Birthdate	Sex	Coverage Selected	Full-Time College Student	Disabled Status	Other Dental Coverage
First Name	MI	Last (if different)							
Self				____/____/____	<input type="checkbox"/> M <input type="checkbox"/> F	<input type="checkbox"/> Dental <input type="checkbox"/> Vision		<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> No <input type="checkbox"/> Yes
Spouse				____/____/____	<input type="checkbox"/> M <input type="checkbox"/> F	<input type="checkbox"/> Dental <input type="checkbox"/> Vision		<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> No <input type="checkbox"/> Yes
Eligible Child				____/____/____	<input type="checkbox"/> M <input type="checkbox"/> F	<input type="checkbox"/> Dental <input type="checkbox"/> Vision	<input type="checkbox"/> Yes <input type="checkbox"/> No School Name: _____	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> No <input type="checkbox"/> Yes
Eligible Child				____/____/____	<input type="checkbox"/> M <input type="checkbox"/> F	<input type="checkbox"/> Dental <input type="checkbox"/> Vision	<input type="checkbox"/> Yes <input type="checkbox"/> No School Name: _____	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> No <input type="checkbox"/> Yes
Eligible Child				____/____/____	<input type="checkbox"/> M <input type="checkbox"/> F	<input type="checkbox"/> Dental <input type="checkbox"/> Vision	<input type="checkbox"/> Yes <input type="checkbox"/> No School Name: _____	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> No <input type="checkbox"/> Yes

Other Dental Coverage - if any person(s) on this application has other dental insurance please complete.

Policyholder _____

Name of Other Carrier(s) _____ Policy Number _____ Effective Date ____/____/____ Contract Type Single Family

3 CHANGE OF COVERAGE

Please check events requiring Contract changes:

Marriage Death Divorce Birth/Adoption Drop Covered Person COBRA Terminating Benefits

Other (explain) _____ Name of Affected Party _____ Date of Event ____/____/____

4 AGREEMENT AND CERTIFICATION

I have read and understand the Agreement and Certification and/or Waiver of Coverage language on the back of this application and acknowledge receipt of a fully completed copy of this application.

ACCEPTANCE/WAIVER OF COVERAGE

I accept the dental and/or vision coverage selected above.

I waive dental coverage for my family members and/or myself. (Please indicate reason) _____

I waive vision coverage for my family members and/or myself. (Please indicate reason) _____

X _____ Date ____/____/____

Employee Signature _____ Date _____

*I provide my consent to Delta Dental of Iowa to contact me by email about Delta Dental products and services that may be available to me. I give Delta Dental permission to use my personal information to determine the types of products and services that may be offered to me. I understand I may revoke this consent at any time by contacting Delta Dental at TeamService@deltadentalia.com or 1-877-423-3528.

DELTA DENTAL OF IOWA ACCOUNT WITHDRAWAL AUTHORIZATION

I (we) hereby authorize Delta Dental of Iowa to initiate debit entries to the account indicated below, and the financial institution named below, to debit the same to such account.

This authorization is for the purpose of paying monthly premiums for Delta Dental benefits, and I understand that the amounts are subject to change upon prior written notification to me at least 30 days in advance of any rate adjustment.

Monthly Withdrawal Date: _____ 5th of month

Bank Information:

Name of Financial Institution Branch (if applicable)

Address of Financial Institution City State Zip Code

Account Type:

- Checking – please attach a voided check
- Savings – please attach a pre-printed deposit slip, or indicate:

Bank Routing Number _____ Account Number _____

This authority is to remain in full force and effect until Delta Dental of Iowa has received written notification from me (us) of its termination in such time and manner as to afford Delta Dental and the above named financial institution a reasonable opportunity to act on it.

Please Print Name of Insured

Delta Dental ID Number (Social Security Number)

Signature of Insured

Date Signed

Please return this completed form to:
Associations Marketing Group Inc.
1112 Maple St
West Des Moines IA, 50265
Fax: 515-270-0398
Email: Mail@amgi-dsm.com

Have you attached a voided personal check or a pre-printed personal savings account deposit slip from your financial institution?

AGREEMENT AND CERTIFICATION

I certify I am legally authorized to apply for coverage for myself and/or for all other persons named in this application. I understand I am applying for coverage sponsored by my employer or Plan Sponsor offered by Delta Dental of Iowa ("Delta Dental") and/or Veratrus Benefits Solutions, Inc. ("VBS"). I authorize my employer, to deduct from my pay or collect from me in advance the premium therefore and remit such sums to Delta Dental on my behalf. This authorization is to remain in effect until I, or my employer or Plan Sponsor, notifies Delta Dental to the contrary. I understand coverage for the dental and/or vision policy applied for will not start until after this application and the monies for the first month's premium are deducted from my pay or paid to my employer, and are received and accepted by Delta Dental. I further understand that Delta Dental establishes the effective date of the policy. I also understand the amounts are subject to change at least annually and my employer or Plan Sponsor will furnish written notice of such changes to me.

I certify that after this application was completed, I carefully and fully read it, that the statements and answers set forth are full, true, and correct, to the best of my knowledge and belief, and that no information required to be given, either expressly or by implication, has been knowingly withheld. I understand that Delta Dental will rely upon the completeness and truthfulness of the information given and the statements made, and that if I have made any false statements or misrepresentations, or have failed to disclose or have concealed any material fact, Delta Dental will be entitled to declare the dental and/or vision policy applied for void and refuse allowance of benefits to any person thereunder.

I authorize any health care provider to release medical records to Delta Dental and VBS when reasonably related to the dental and/or vision coverage for which I have applied for. If any law or regulation requires additional authorization for release of dental and/or vision records, I will give this authorization.

WAIVER OF COVERAGE

I understand if I decide not to apply for coverage, or if I apply only for myself even though coverage is available for eligible members of my family, any subsequent application will be subject to the applicable terms and conditions of the Group Insurance Policy to provide dental and/or vision benefits, which may require additional limitations and waiting periods. I also understand Delta Dental reserves the right to reject such an application.

NONDISCRIMINATION AND ACCESSIBILITY

Delta Dental of Iowa complies with applicable Federal civil rights laws and does not discriminate on the basis of race, color, national origin, age, disability or sex. To review our full non-discrimination notice, please go to www.deltadentalia.com/nondiscrimination.

